

# Steven Bankler, CPA, Ltd.

## Client Spotlight: Precision Contracting

When Joe Dubbels joined the Navy at age 18, the New Jersey native had no idea his path would eventually lead to Texas.

But, after four years of service, he followed the advice of a friend and moved to San Antonio.

Dubbels went into business as a bar owner and soon added more bars and restaurants to his portfolio. Once he met his wife Catherine and started planning a family, however, the bar business became difficult to sustain. That's when he got his first job in the construction industry. He was hooked.

"I started my own commercial contracting company about 16 years ago," he says. He built the company into such a successful business that he was able to sell it three years ago. The sale involved a non-compete agreement, which means Dubbels hasn't been allowed to run a commercial construction company since.

"I spent the first month lying around the house, but my wife quickly decided that wasn't going to work," he laughs. He began to take on residential contracting jobs and soon found himself back in business, only this time working for homeowners. Now with 10 employees, Precision Contracting is thriving in ways he never expected.



"There's a big difference between commercial and residential projects. Residential is so much more subjective, and the pricing structures are different, but we figured it out."

Dubbels started working with Steven Bankler, CPA, Ltd. when he sold his first contracting business.

"I had heard about Steven from other contractors. He knows the construction industry, and that's just what I was looking for: an accountant who could take me to that next level," he recalls. "When I first met with him, Steven made half a dozen suggestions I had never gotten from my former accountant. I knew I made the right call."

Steven also went back and amended several years' worth of tax returns, surprising Dubbels with unexpected refunds from the IRS.

Now, with both his residential work thriving



and his non-compete agreement in commercial contracting expiring, Dubbels plans to merge the two areas under the Precision Contracting brand. He's excited to get back into commercial contracting while maintaining the momentum he and his team have created

renovating homes across San Antonio.

Learn more about Precision Contracting at [precisioncontracting.com](http://precisioncontracting.com)

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